



29<sup>th</sup> January 2010

**SUBJECT: RATE RESTORATION IN ASIA-EUROPE TRADE**

Dear Valued Customer,

The market recovery has brought about an improved demand for container transportation in the Asia-Europe Trade. To adequately address the situation, APL will be introducing a rate restoration programme **effective 1<sup>st</sup> March 2010**.

- 1. Asia-North Europe: USD300/TEU**
- 2. Asia-Mediterranean: USD400/TEU**

We appreciate your understanding that the decision is taken to ensure continuity of our efficient and reliable services.

With your cooperation, we are confident of meeting your transportation requirement into the future.

Sincerely,

A handwritten signature in black ink, appearing to read 'DK', is placed above the printed name of Detlev Kerber.

**Detlev Kerber**  
Vice President  
Asia Europe Trade